



Transportation Club Of Moncton

Serving The Interests of Transportation Professionals Since 1974

President's Notes

The 2004 - 2005 term is half over and I would like to extend my thanks to the Board Members for their dedication to the club and the transportation industry. Over the past months we have enjoyed some great speakers and events and the upcoming months promise to be just as exciting.

Our annual curling funspiel is just around the corner and I encourage you to bring a friend and enjoy the chance to socialize with your colleagues. Plans for the National Transportation Week Dinner (June 8) are coming along well and please be generous when contacted for sponsorships. With your support our dinner will continue to be a great success.

Over the next couple of months we will be looking for new Board Members and nominations for the various transportation awards which will be presented in June. If you have someone in mind please don't hesitate to contact us.

TCM Award of Valor

The Transportation Club of Moncton award for valor recipient for 2004, Jay London, was honored for saving two children who were drifting out to sea on an inflatable boat. Jay was awarded a Certificate of

Commendation from Governor General Adrienne Clarkson.

Jay is employed with Midland Transport in Dieppe as the Dedicated Fleet Coordinator.

In closing I just wanted to remind all of you that we can only continue to grow through new memberships. If everyone signs up 1 new member a year we will be around for a long time.

Sincerely,

Terry Beek



WINTER 2005

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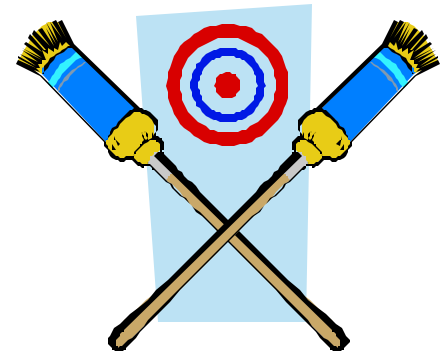
And It's On To The Nationals

The Transportation Club of Moncton would like to congratulate Sandy Comeau of Midland Transport, and her team on winning the Provincial Scott Tournament of Hearts held recently at the Thistle-St Andrew's Curling Club in Saint John.

This win allows Sandy and her team to represent New Brunswick

in the National Scott Tournament of Hearts which will be held in St. John's, Nfld on Feb 19th-27th. Sandy's team defeated two time champion Heidi Hanlon 6-3 in the final game.

Sandy, TCM members wish you and your team the best of luck in the National Scott Tournament of Hearts.



NBCC Scholarship Recipients

The New Brunswick Community College, Dieppe Campus would like to extend congratulations to 2 students of their Logistics and Transportation Management Techniques, coop program, who recently in September received a scholarship from Transportation Clubs International (TCI). Both students went to Anaheim, California in September on an all expense paid trip at the Annual Transportation Clubs International dinner to receive their bursaries.

Among the 2 students receiving the bursaries was Debbie Roy, now a second year student. She received the Ginger & Fred Deines Award for an amount of \$1500 US.

The second student, Nicolas Manuel, is now a graduate since June 2003 and he has received a bursary of \$1000 US.

Congratulations to both for their wonderful work.

Also in attendance at the confer-

ence in Anaheim, California was our very own Transportation Club of Moncton President, Terry Beek of Midland Transport.

In the past years, many students have received these scholarships and have attended TCI conventions in Denver, Jacksonville, New Orleans, Toronto, and Anaheim. The total amount they have received in scholarships and traveling expenses exceeds \$20,000.00 US.





The Canadian Transportation Research Gateway

The Canadian Transportation Research Gateway was launched at the end of September 2004 and is now available at: <http://www.tc.gc.ca/ctr-g-prtc>.

The Gateway is a comprehensive, annotated, bilingual collection of

web-based resources on the subject of transportation in Canada. It is intended to provide researchers, students, government and industry with convenient access to evaluated Canadian transportation research resources through a single website.

Transport Minister Announces Appointment To Transportation Appeal Tribunal Of Canada

OTTAWA - In December 2004, Transport Minister Jean-C. Lapierre announced the appointment of Armand Goguen, of Cocagne, New Brunswick, as part-time member of the Transportation Appeal Tribunal of Canada.

"I am pleased that Mr. Goguen has agreed to serve as a member of the Transportation Appeal Tribunal of Canada," said Mr. Lapierre. "His knowledge of the rail industry, his service on the *Railway Safety Act* Review committee and his work on regional safety councils will prove to be valuable assets as he takes up his duties."

Mr. Goguen holds a certificate in economic development from the University of Waterloo and studied business administration at Oulton's Business College.

Now retired, Mr. Goguen worked at CN Rail for 35 years, serving in various areas including marketing, industrial development, and public affairs. He also served as vice-chairman of the New Brunswick

Safety Council, director of the Nova Scotia Safety Council, and as a member of the *Railway Safety Act* Review committee in 1994.

Established in June 2003, the Transportation Appeal Tribunal of Canada provides a recourse mechanism for the air and rail sectors regarding administrative decisions and enforcement actions taken under federal legislation. These decisions include licensing and certification actions, refusals to remove enforcement notations, assessments of administrative monetary penalties, issuance of railway orders and notices of default on compliance agreements. The tribunal's authority will be extended to the marine sector in conjunction with regulatory reforms, currently underway, of the *Marine Transportation Security Act* and the *Canada Shipping Act*, 2001.

Transportation Club of Moncton

Executive and Board Members

Executive

Terry Beek, President
Midland Transport Limited
Philip John, Vice President
Rigel Shipping Canada Inc.
Paul McGrath, Treasurer
TSKM Consulting Service
Daniel Boljkovac, Secretary
Transport Canada
Roger LeBlanc, Past President
Armour Transportation Systems

Committee Chairs

Carol Gautreau, Membership
Livingston International
Ralph Boyd, Publicity/Media
Atlantic Provinces
Trucking Association
Ray Dufour, Fundraising
Atlantic Institute of Logistics
and Transportation
Norman D'Anjou, Telephone
Guilbault Atlantic Transport Inc.
Daniel Babineau, Speakers
Armour Transportation Systems

Board Members

Sandra Head
DHL Express
Elie Richard
Consultant
Tom Kehoe
Midland Transport Limited
Steven Casey
Fairmont Hotels and Resorts
David Rankin
Air Canada Cargo



TCM Member Profile... **RIGEL SHIPPING CANADA INC.**



Rigel Shipping Canada Inc. is a Canadian domiciled and registered ship chartering and operating company. The company is a subsidiary of Rigel Schifffahrts GmbH, of Bremen, Germany and operates three Canadian flagged, modern, double hulled, ice strengthened, highly sophisticated, chemical/petroleum product tankers of 10,500 cubic metre capacity, built in Wismar, Germany in 1992/1993. The multiple grade cargo flexibility, built-in safety features, and highly skilled personnel, along with ISO 9002 and ISM Certification, make our Company the leader in the Canadian Liquid Transportation Industry.

Rigel Shipping was specifically established to provide high quality petroleum and chemical tanker shipping services to the Canadian petroleum and petrochemical industries. In 1993, the Canadian flag operations commenced with the entry into Canada of the sister ships *MT Emerald Star* and *MT Diamond Star*, followed by a third sister ship *MT Jade Star* in March 1994. Our well-experienced and fully qualified seagoing personnel, who constantly receive the benefit of new training programs and upgrading of knowledge and skills, operate under a zero tolerance Drug and Alcohol Policy.

Senior shore management consists of over forty highly skilled professionals, on two continents, covering every aspect of ship management including technical, operational, chartering, quality and financial management. Ten of the management staff is located at the Canadian headquarters in Shediac, New Brunswick. Marine superintendents, office staff and external contractors as required support the senior management.

The Company employs around 100 people. Each ship has a crew of 15 persons. The officers have a - two months on board, two months on leave - rotation system. The steady crews and constant, year-round em-

ployment make our personnel loyal, productive and efficient in the discharge of their duties. The Company is ISO 9002 and ISM (International Safety Management) Certified.

The high cargo transportation capacity, low emissions, impeccable safety record, and qualified and licensed operating personnel make shipping the most cost effective, environmentally friendly, reliable and sustainable mode of transportation.

Shediac in New Brunswick, where the Head Office is located, is the lobster capital of the world. Through an encircling fibre optic cable network, New Brunswick boasts an enviable telecommunication platform that is unrivalled in Canada. This makes it possible to remain in constant touch with the ships, customers, port personnel, service firms, business partners and support organizations.

The cost advantages of operating a Company in a small town like Shediac cannot be overemphasized. The relatively low costs of housing, land, property taxes, corporate taxes and transportation make Shediac an ideal business location. Nearby Moncton has a well-connected international airport and is centrally located in the trading region of our ships.

Over the past nine years, the Company has improved, developed and matured in every area of the business, to take its rightful place as a respected, organized, stable and visionary establishment in the transportation sector of Eastern Canada.

New opportunities for growth will undoubtedly present themselves in the future when Rigel Shipping Canada Inc. will be poised to exploit the numerous benefits of modern technology as well as those of living and working in the most beautiful place on earth - Shediac Cape.

During the first decade of our existence we have come a long way from being the new kid on the block to being a respected name in the North

American Product and Chemical Tanker Shipping Industry. The challenges of stringent regulations, mounting operating costs, fairly static revenues, onerous labour contracts, ISO/ISM Certification and competition from other modes of transport have been successfully dealt with and Rigel Shipping Canada Inc. continues to lead the Industry at the end of the first ten years of operation.

The next decade however will have its share of challenges which we endeavor to anticipate and prepare for. The security concerns, burdensome regulations, strengthening Canadian dollar, burgeoning maintenance costs as the ships age, shrinking tanker shipping industry, loss of ports and trading routes, emission controls and replacement of tonnage are issues that will be on the forefront in the first decade of the new millennium. The momentum, vitality and stability engendered during the first decade of our existence give us the confidence to face and overcome with gusto these new challenges of the second decade.

Rigel Shipping Canada Inc. has indeed been the trailblazer of the Canadian Tanker Shipping Industry and has developed the resilience to forge ahead and conquer the commanding heights of success in the Tanker market of the new millennium.

Transportation is the crucial artery of development and transportation by ships is the vital mode that determines the competitiveness and progress of a nation in the free markets of a global economy.

As responsible citizens it is imperative that we take steps to understand the critical importance of shipping as a prominent link in the supply chain playing a cardinal role in the maintenance of our standard of living, and take steps to protect, harness and improve the enormous potential of shipping in our vast nation - in our own interest as well as in the interest of future generations.



TCM Member Appointed to WHSCC Appeals Tribunal

Another TCM member has been appointed to a Tribunal.

Elie Richard was appointed to a two-year term as a Member of the Appeals Tribunal for the Workplace, Health, Safety and

Compensation Commission for the province of New Brunswick (WHSCC).

The Appeals Tribunal conducts regular hearings for appeals that have been filed with the

Tribunal and these hearings can take place anywhere in New Brunswick. Appeals may be heard in either of the two official languages.

Transportation Clubs International



Transportation Clubs International ("TCI") is a professional association consisting of transportation clubs, companies and individuals in the United States, Canada and Mexico.

TCI member clubs are populated by recognized experts in transportation, logistics and supply chain management involving freight and people.

TCI and its predecessor, Associated Traffic Clubs, dates from the early 1900s. Rich in tradition but committed to changing with the times, TCI has earned a reputation as the preeminent transportation organization.

TCI Mission

The purpose of Transportation Clubs International is to create, stimulate and perpetuate discussion of topics relating to local and national transportation issues. By enrolling local transportation clubs and associations into the TCI membership roster, TCI and its member clubs endeavor to create funding for its scholarship award program in support of students pursuing a degree in a recognized university transportation degree path.

The multi-purpose objectives of TCI are:

- 1) Promote through member clubs, companies and individuals the importance of transportation and and transportation logistics;
- 2) Promote the general welfare of member clubs and their membership;
- 3) Provide an international forum for local transportation and logistics organizations;
- 4) Stimulate and perpetuate dialogue among its members on subjects of national and international transportation importance; and
- 5) Promote education in the transportation industry.

Protecting Our Borders and Skies—Transport Canada

If you're planning to travel, the Government of Canada has practical information to help you prepare for a smoother trip. Everyone knows that we all have to be more vigilant in terms of safety and security when traveling now, but many Canadians don't know what they can do to make our system work even better—or how to avoid unnecessary delays.

The *Protecting our Borders and Skies* brochure is your guide to a

smoother trip. It has dozens of helpful tips – for example, what items are permitted in carry-on baggage on board aircraft, what plants, food and agricultural products are restricted or prohibited entry into Canada, and the proper identification you need when traveling.

So take a few minutes to learn how you can travel smart. Visit: <http://www.bordersandskies.gc.ca/en/brochure.htm>





Regional and National News

Trucking Carrier Clarke Inc. To Sail Out To Sea

A former Halifax developer and current president and CEO of Toronto-based trucking and logistics giant Clarke Inc. plans to take a shot at the shipping business after purchasing a 100-metre container ship for \$11 million US.

The Shamrock, as its been named, has been tied up in Maine since being seized by U.S. marshals in July. Armoyan says the company will now study how best to use the ship.

"We are going to be in the (shipping) business," he told the Halifax Daily News. "But then again, if someone makes me an offer I can't refuse..."

Armoyan said the ship will take Clarke back to its roots. It started out as a shipping line in 1921.

The Shamrock was seized after Fortis Bank of Holland filed a lawsuit claiming the ship's owner -- Copropriete du Navire Shamrock - failed to make payments on a

\$14.3 million debt. The ship had been operating a service from Halifax to Boston and Portland under charter for SPM Container Line. The line also carried cargo from Halifax to the French islands of St. Pierre and Miquelon.

Armoyan said he would like to see the service resume, but only if it makes economic sense.

-- from the Halifax Daily News

Stakeholders Take Atlantic Ferry Ideas To Advisory Committee

Some groups concerned over the future of the Marine Atlantic want Ottawa to declare the Port Aux Basques-North Sydney ferry an essential service as well as halt talk of privatization.

The presenters -- made up of municipal leaders, union officials, tourism and trucking representatives, and economic planners -- were addressing an advisory committee appointed by Transport Canada to examine the future of the service. They reminded the committee of the federal government's constitutional obligation to provide an efficient ferry link and demanded Ottawa put more money into the service, reports the St. John's Telegram.

Ottawa subsidizes Marine Atlantic for roughly \$41 million a year.

While there was strong support for essential service status, some

parties also called for a comprehensive fleet-replacement program. There was general support for a recent announcement by the Crown corporation to freeze rates for the next two years.

Other recommendations include the appointment of an ombudsman and an enhanced management presence for Marine Atlantic in Newfoundland.

Many truckers have voiced their frustration with Marine Atlantic's service over the last year. Several protests by independent truckers sparked meetings between the Owner-Operators' Business Association of Canada and its Newfoundland & Labrador Independent Truckers Association, and Marine Atlantic. The talks were intended to smooth over the operational

and service concerns raised by truckers.

The advisory committee, headed by former Marine Atlantic chairman Sid Hynes, has been asked to review Marine Atlantic's operations including fleet, financial needs, quality of service, and long-term funding and pricing plans. The group will try to identify strategies for stabilizing the company's operations, which are required under the Constitution.

It is expected to deliver its final report by March 31.

-- with files from the St. John's Telegram.

Trucking Companies Make A Big Splash On '50 Best Managed' List

Truck News- Several Canadian trucking companies and related businesses were recognized for achieving the highest levels of business performance in Canada.

Carriers inducted to the 2004 Canada's 50 Best Managed Companies list include: Transport Robert, Canada Cartage System, and Consolidated Fastfrate.

Organizers look at more than healthy financials when determining the winners. The 50 Best Managed designation symbolizes corporate success -- companies

focused on their core vision, creating value through innovation and excelling in the global economy.

"These companies are clearly focused on delivering an exceptional level of service to their customers and are committed to the continued innovation," said James McScherry, executive vice-president of CIBC Commercial Banking, a National sponsor of the program. "The success of these winning companies is a testament to the basic law of business, that 'the customer is always right.'"

Past trucking inductees were also named as Re-qualified Winners. Such companies must be recognized for two more consecutive years after originally winning the award.

They include: **Armour Transportation Systems**, Kriska Holdings Ltd., MacKinnon Transport, Maritime-Ontario Freight Lines, and Yanke Group of Companies.

Trucks Haul 85 Million Tonnes Across Border: StatsCan



OTTAWA, (Jan. 24, 2005) -- Trade between Canada and the United States continues to be dominated by road transportation, confirms Statistics Canada. In terms of revenue, over 53 per cent of Canadian exports and 79 per cent of imports were moved by truck in 2003.

Transborder movements accounted for 22 per cent of total shipments and 47 per cent of revenues. Carriers hauled 8.7 million shipments across the Canada-U.S. border in 2003, with freight totalling more than 85 million tonnes, generating \$8 billion in revenues.

The most frequent commodities moved to or from the U.S., other than miscellaneous transported products, were vehicles including parts and accessories.

Roughly 2,200 long distance for-hire trucking companies based in Canada that had annual operating revenues of \$1 million or more generated \$16.8 billion in revenues, an increase of 7.5 per cent from 2002. These long distance carriers hauled 305 million metric tonnes of freight in 2003, up 4 per cent.

Domestic shipments accounted for 72 per cent of this total tonnage and 53 per cent of revenues. Carriers hauled 32 million shipments within Canada, weighing 219.8 million tonnes. Domestic shipments generated \$8.8 billion in revenues.

In total, the transportation and warehousing sector employed over 610,000 people in 2003. The trucking industry was by far the largest employer accounting for

almost 27 per cent or 165,000 of the people working in the sector. Data showed that carriers were generally profitable in 2003. For-hire trucking companies generated \$20.5 billion in total revenues and had \$19.6 billion in total expenses. The overall operating profit margin was lower in 2003 at 4.4 per cent, compared with 5.1 per cent in 2002. However, operating profit margins for carriers with annual revenues between \$1 million and \$2 million and those with annual revenues greater than \$25 million increased between 2002 and 2003.



Canada's Driver Of The Year Is New Brunswick Home Grown

*Courtesy of 'Atlantic TRUCKING'
Atlantic Provinces Trucking Association*

A New Brunswick truck driver with over 33 years experience has been named Canada's Top truck driver.

Georges L. Leblanc of Armour Transportation Systems in Moncton, NB, was recently named the 2004 CTA/Volvo Trucks Canada National Driver of the Year.

The award has been presented annually for the past 29 years to a Canadian transport driver who demonstrates a high-level of professionalism both on and off the road, courtesy, and sometimes bravery, at roadside.

What sets Georges Leblanc apart from most truck drivers and most people in our workforce for that matter is the fact that he has worked with the same company his entire career, more than 33 years. When Georges began his career back in 1971, he went to work for Armour Transportation Systems in Moncton, NB. At that time it was a 15-truck operation. As the next three decades ran their course, Georges racked up 5.2 million kilometers accident-free and Armour grew to become one of the largest trucking companies in Canada.

"Georges is exactly what we want in our industry for the perfect highway professional operator. He is extremely good at his job, smart, has a positive attitude, very caring for others, excellent with customers, an outstanding safe driver, understands all safety and highway regulations and complies with them without being managed. Most of all, he is just an

outstanding individual," said Wesley Armour, President of Armour Transportation Systems.

Georges' route takes him from Moncton to all points in the Atlantic Provinces. For more than 10 years he operated to and from Newfoundland, where the mountainous roads, wind, snow and moose are

sometimes hazardous. As a result, he has been able to assist several motorists throughout the years.

A number of years ago, while he was driving east of St. John, Mr. Leblanc was able to assist a truck driver who had been involved in a fatal collision with a car that crashed into his vehicle. On another occasion in Nova Scotia, a car driving in front of him lost control after its driver suffered a fatal heart attack. Mr. Leblanc was able to provide assistance to the car's passenger, who was the elderly wife of the driver, until the authorities arrived.

Georges is very active in his community. He volunteers at various events, including the Acadian Games, which helped raise money for a van for the physically and mentally challenged people that work for this group. He takes part in bottle drives to raise money to help people in need of



medical assistance, and was a volunteer driver for the community handicap bus for several years. Mr. Leblanc also helped in the construction of the local golf course, delivering sand and working on the preparation of the greens. Georges Leblanc and his wife Jocelyne live in Memramcook, NB.

He is actively involved in company safety meetings, and assists in training and evaluating

new drivers. In honour of his achievements, Mr. Leblanc will receive a trip for two to any destination of his choice within Canada, a \$1,000 cash prize and a personal trophy courtesy of Volvo Trucks Canada Inc.

"Georges Leblanc's outstanding driving record, and his dedication to excellence exemplify the commitment to road safety made by Canada's professional truck drivers," said David Bradley, CEO of the Canadian Trucking Alliance. "But it's in the way he goes about his day-to-day work, both on and off the road that makes him stand out."

Georges was selected from provincial drivers of the year across the country. The 2004 selection committee included representatives from: Transport Canada, Canada Safety Council, Traffic Injury Research Foundation of Canada and CTA.

Upcoming Events

Saturday, February 19th, 2005

2005 Curling Funspiel

Friday, March 18th, 2005

TCM Monthly Luncheon

Mr. Georges Marcoux

Recently retired Chairman of the Belledune Port Authority

